

iAccess Partners and QAI Ventures partner to facilitate access to quantum and advanced computing ventures

Swiss fintech company iAccess Partners and QAI Ventures, a Basel-headquartered venture capital firm, are partnering to give qualified/professional investors access to early-stage investments in quantum technology and advanced computing, an asset class so far largely reserved for institutional investors.

Simplified access to early-stage venture capital

QAI Ventures is a global venture capital firm focused on Quantum, advanced computing and enabling technologies, headquartered in Basel with offices in Canada, Japan and Singapore, and a portfolio of more than 35 companies. The firm invests at pre-seed and seed stages in quantum computing, quantum sensing, quantum communications, high-performance computing and semiconductors, sourcing opportunities through its own accelerator, university pipelines and corporate partnerships.

Quantum and advanced computing are attracting growing institutional interest, as enterprise adoption of artificial intelligence drives demand for next-generation compute and quantum technology moves from research into early commercial deployment. Large institutions (pension funds, insurance companies, and the like) have heavily invested in such asset types to gain exposure to market-leading innovations and potentially outsized financial returns.

Through iAccess Partners, QAI Ventures' latest fund can be accessed from USD 25'000 instead of the significantly higher minimums typically required for such venture capital investments. Moreover, investments can be done by placing an order for a bankable ISIN through existing securities accounts — in line with the investment process used for public assets.

Combining quantum expertise and efficient investment processes

«The question is not whether quantum technologies will create value — but who has access to that value early. Quantum is a market where selection matters more than almost anywhere else: fewer than 1'000 companies worldwide, long development cycles, and diligence that requires genuine scientific depth. Our platform gives us that insight — and in iAccess Partners we have a partner with the professionalism and structuring expertise to translate it into a simple, secure and fully digital investment process. Together, we can open the door for investors with smaller tickets to participate in the build-out of a new economic infrastructure.», says Alexandra Beckstein, CEO of QAI Ventures.

Venture capital investments offer access to companies not available on public markets, but access to specialized early-stage managers has so far often required high minimum investments. The partnership combines a simplified investment process with a selection approach specialized in pre-seed and seed-stage advanced computing.

«Quantum and advanced computing are moving from the research lab into commercial reality, and the venture stage is where that shift creates the most value. Still, the asset class has remained almost entirely closed to private investors», says Nicolas Werner, Partner at iAccess Partners. «With QAI Ventures, we gain a partner with a proprietary deal flow in a highly complex industry, building on a strong track record from its previous investments».

About iAccess Partners: iAccess Partners, based in Baar, enables qualified private clients, financial intermediaries and institutional investors to invest in Private Markets more simply, securely and efficiently — with low minimum investments, bankable ISINs and a fully digital investment process. The company has in-depth experience in the selection and structuring of Private Market investments and offers access to attractive, exclusive investment opportunities that have so far been inaccessible to many investors.

Further information: www.iaccesspartners.com

About QAI Ventures: QAI Ventures is a global venture capital firm based in Basel, Switzerland, with offices in Canada, Japan and Singapore. The company invests across the advanced computing value chain — from quantum technologies to enabling technologies — in startups from pre-seed through growth stage, supported by proprietary deal flow from its own accelerator and venture building programmes. QAI Ventures' portfolio comprises more than 35 companies across Europe, North America and Asia-Pacific, and has already achieved two exits within the first two years of investing.

Further information: www.qai-ventures.com

Media contact

iAccess Partners AG | Bahnhofstrasse 1, 6340 Baar | +41 41 767 00 60 | info@iaccesspartners.com

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